

Unlocking Precision Farming

www.reeldata.ai

Founded in 2019 by experts in AI with a passion for land-based aquaculture and sustainability

Highly technical team focused on customer care and useability

Global company serving clients in Europe, North America, & Asia

A.I. solutions built to improve production efficiency



Fused into One

More complex than traditional ocean-based but also has more potential

Feeding 24/7 requires 24/7 attention

Impacts:

- Growth
- Fish health
- Taste
- Water Quality
- Process equipment

Maintaining consistency at scale is challenging.



The underfeeding/overfeeding Tradeoff.

- Underfeeding happens 25-50% of the time.
- Up to 30% daily feed spill.



Appetite is a leading predictor of stress.

- Rapid changes in appetite are detected by A.I.



A.I. Feeding helps maintain water quality.

- Consistent feed spill reduces stress on process equipment and helps maintain consistent water quality.
- Increase quality



Experimentation.

- A.I. is used to test feed strategy and efficacy.
- A.I has been used to help determine feed breakage.

Developed in partnership with several of the world's largest
ongrowing land-based farm to enable optimized feeding at scale.

Eliminate
Underfeeding

100%

Reduce
spill up to

2-20×

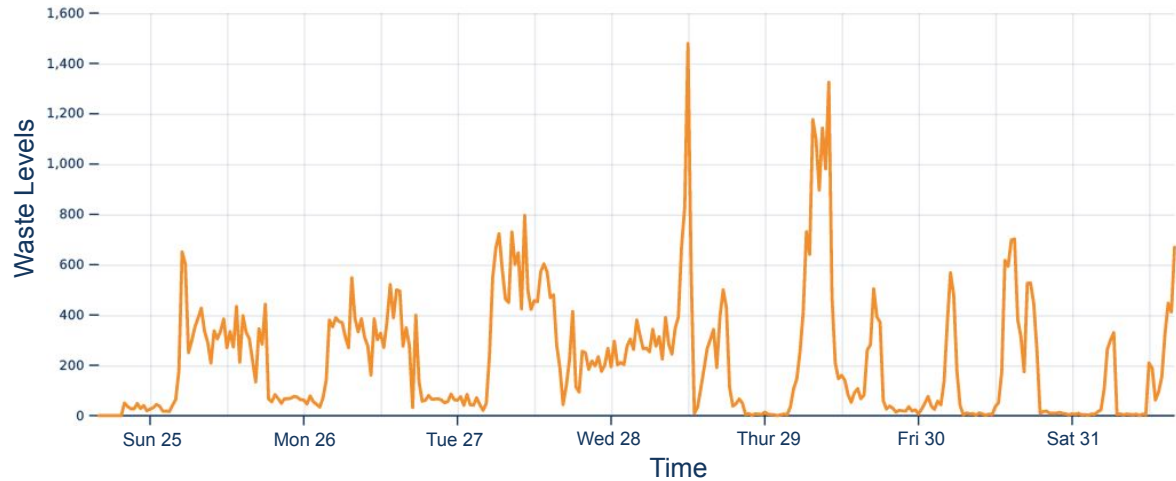
Increase
consumption up to

20%

- Dynamic feed spill.
- This case, up to 15x higher than optimum.

Without A.I. Feeding (This is Pellet Counting)

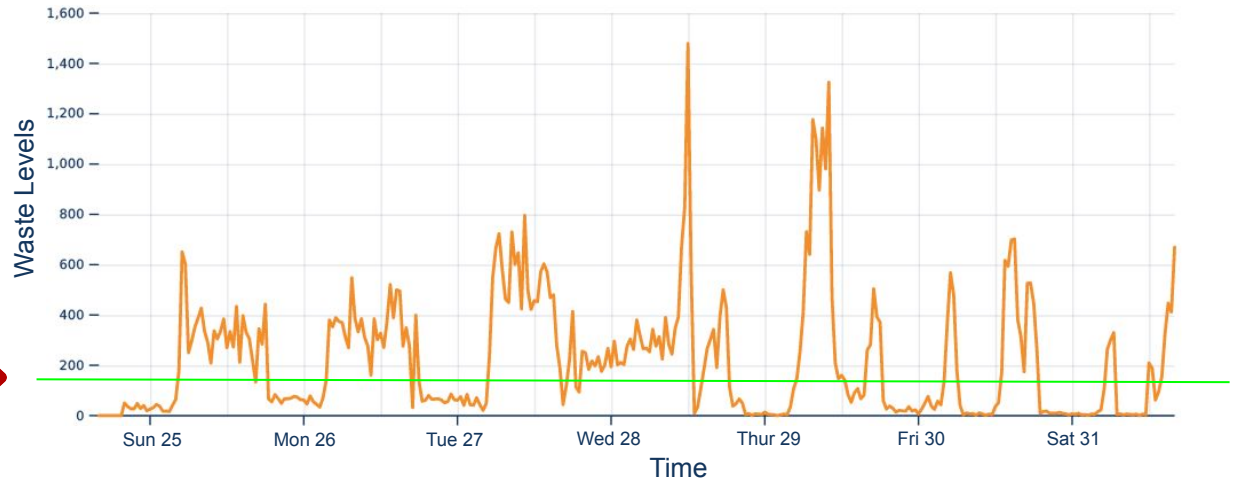
— Waste Levels



- Green line is optimum.
- Everything over green line is excess feed spill.
- Everything under green line is hunger.

Without A.I. Feeding (This is Pellet Detection)

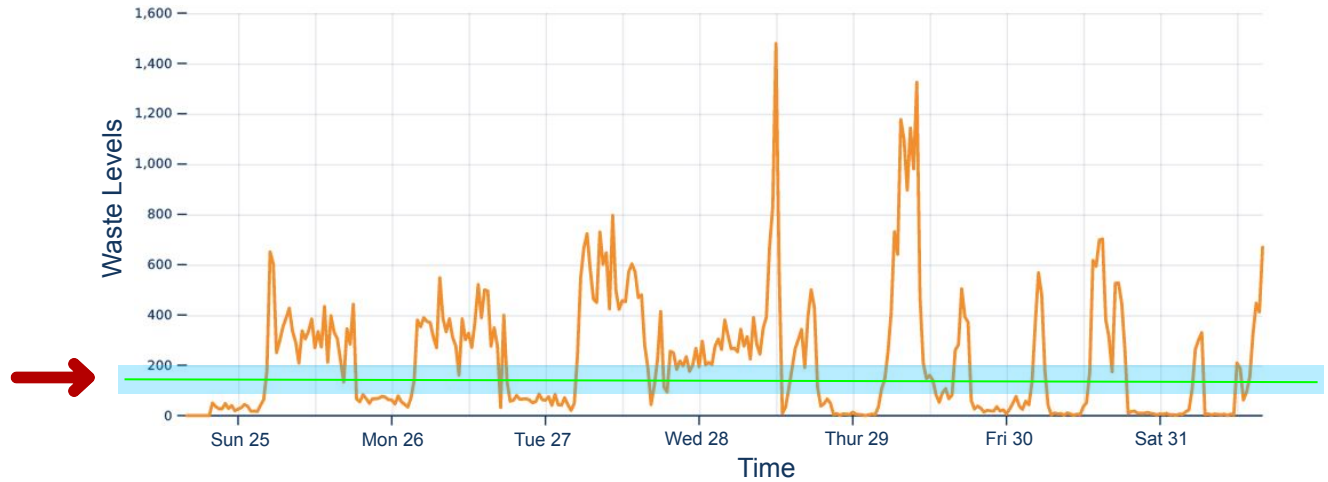
— Waste Levels



- Highlighted area is where ReelData operates.

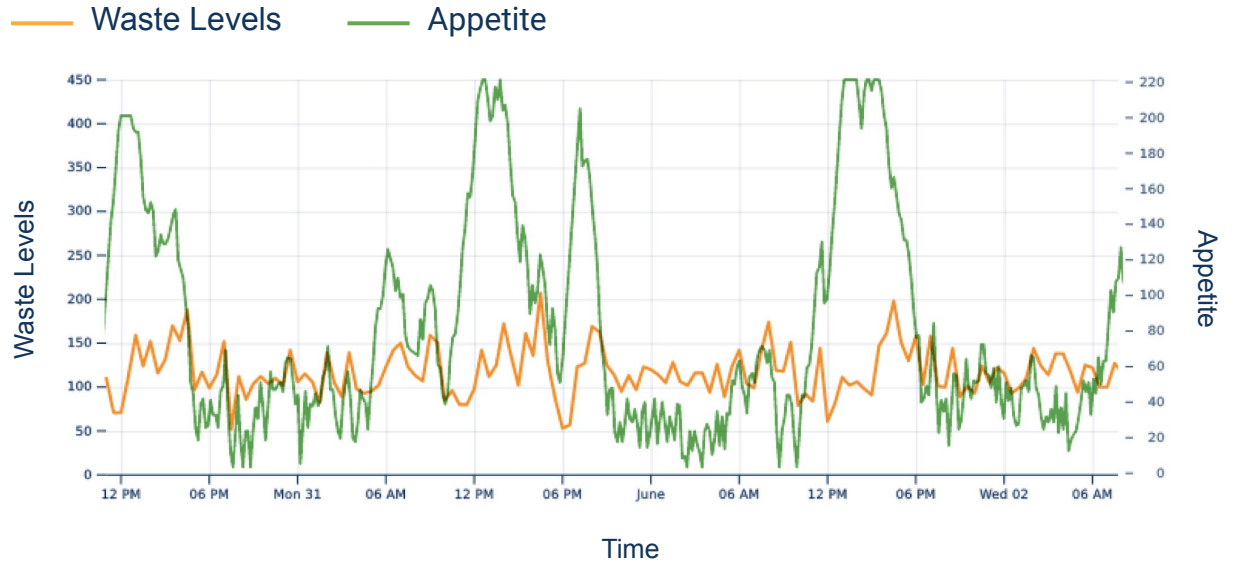
Without A.I. Feeding (This is Pellet Detection)

— Waste Levels

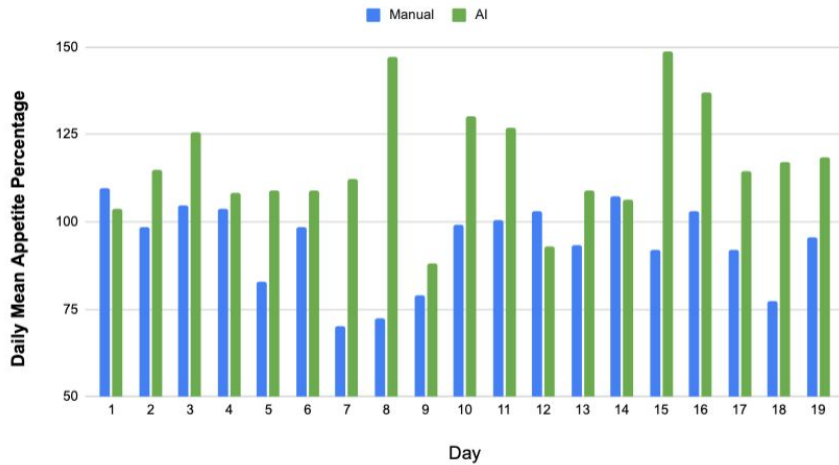


1. Farmers select optimal spill rate at outlet pipe.
2. ReelData adjusts feed rate, which is highly dynamic.
3. Spill rate remains constant and low.

A.I. Controlled Feeding (This is ReelData)

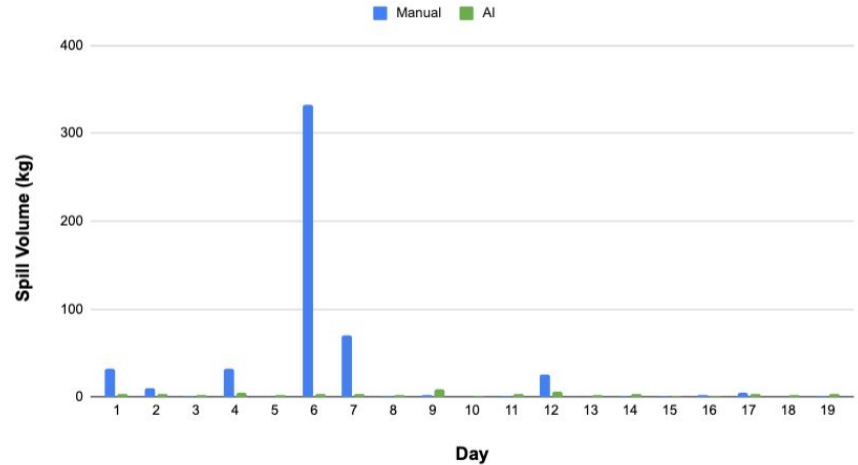


AI Appetite vs. Manual Decision



AI Fed 22% More:
Increasing growth,
decreasing ongrowing
periods

AI Appetite vs. Manual Decision



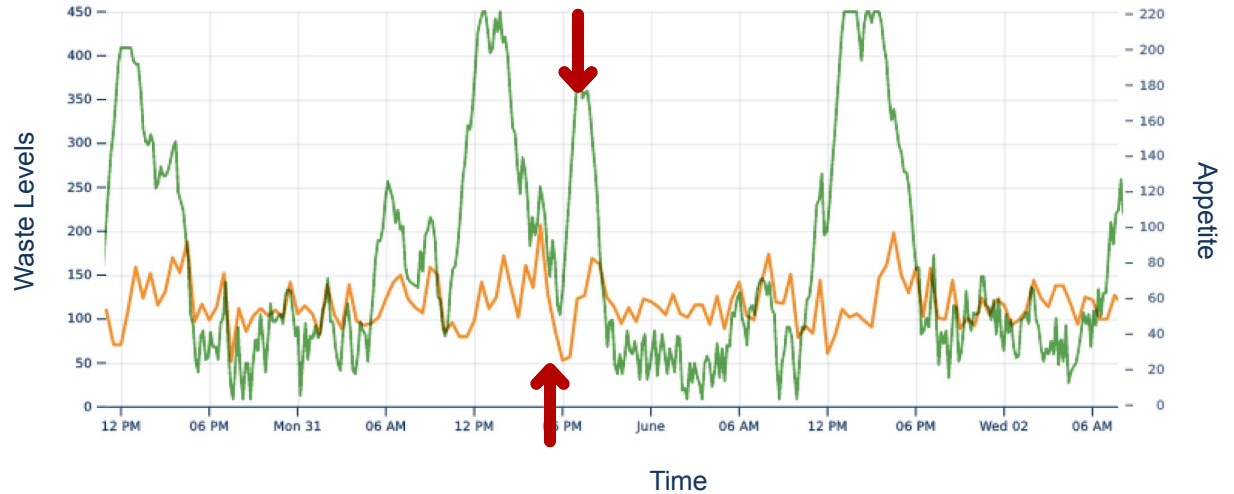
AI Spills 80% Less:
Reducing FCR and system
stress while improving water
quality

1. A drop in feed spill...
2. Maps to an increase of feed rate into a tank.

A.I. Controlled Feeding - This is ReelData

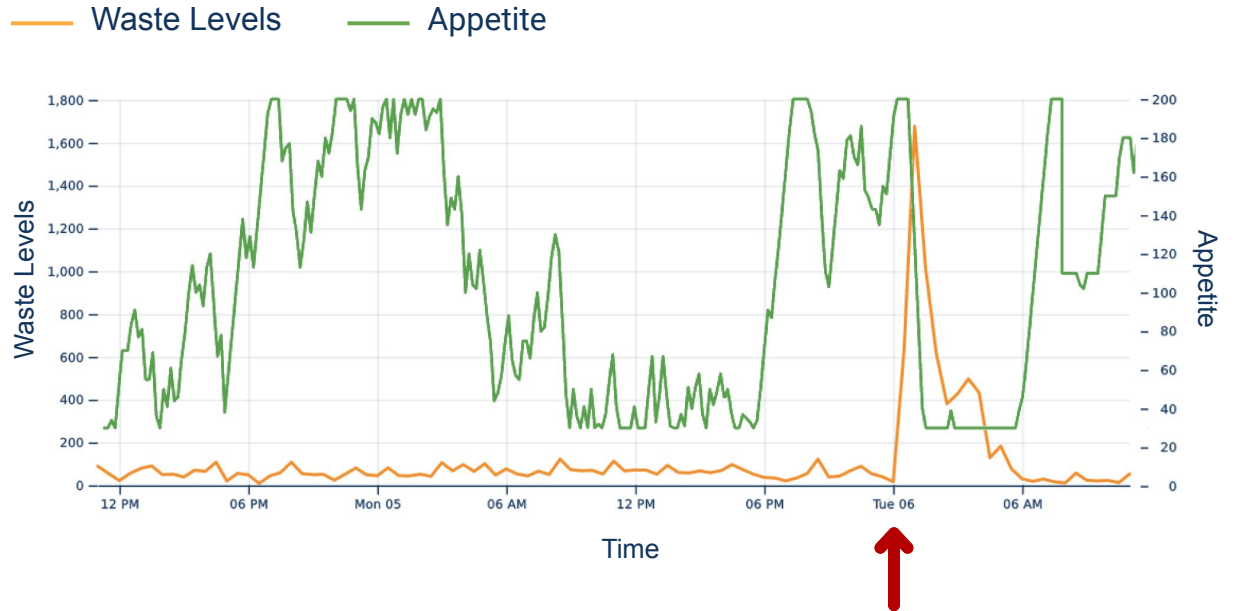
— Waste Levels

— Appetite



1. Fish stopped eating, showing excess spill at stress event.
2. A.I. took action and reduced feed rate.

A.I. Controlled Feeding - This is ReelData



**Biomass monitoring on land
is more complex than traditional ocean-based**

- **Sampling requires starvation**
- **Cortisol flows through other tanks on same system**
- **Fewer fish in tanks than net-pens means more time sampling per unit of production**
- **Almost non-existent assistive technology for land-based due to tank dynamics (density, lighting, etc.)**

Maintaining consistency at scale is challenging.



Farmers Starve Fish

Typically starve fish for up to up to 24 hours per sampling.



AI Biomass helps maintain water quality

Stress-free samples keep systems stable, no feces or cortisol increases



Operational consistency

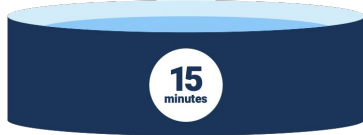
Bring consistency to biomass sampling for sales teams and operations. No more surprises



Focus resources

Automated sampling allows teams to focus on other tasks

**Developed in partnership with land-based farms in
Canada, Denmark, Norway and USA.**



Reduce sampling effort
**1 person, 15 minutes
per tank**



Zero fish stress
**Keep performance
to the absolute
maximum**



Eliminate starvation
**Increase growth by up
to 3.3%**



Annual Net Value: \$325,000*

**Per steady state 1000 MT farm*

Not including additional value propositions such as increased sales metrics, performance, and reduced production risks.

More Consistent Measurements

- Larger sample sizes
- AI “fishial” recognition ensures unique measurements
- Allows for consistent measurements with low variance between sampling
- Easy to see distribution, total standing biomass and average fish weight.



Live Video Feed

User adjustable camera settings allows for imaging to change depending on water quality and dynamic in-tank lighting

Tank Name	Completed On	Unique Fish Estimates	Fish in Tank
GT14	-	107 / 700	10,510



Biomass Camera


May 25 2023, 13:46:21



Individual Fish “Vet-view”


- See each individual measurement
- Annotate fish for health metrics.

Tank Name	Completed On	Unique Fish Estimates	Fish In Tank	Total Biomass	Average Fish Weight	Measurement	Camera Status
Q712	May 05, 2023 07:42	888 / 790	19,300	13,778 kg	0.709 kg		




Fish ID	da3abee2-da3abee0
Weight	0.7859
Health	Good

Delete




Fish ID	da3abee2-da3abee1
Weight	.9187
Health	Good

Delete



Fish ID	da3abee2-da3abee2
Weight	0.7884
Health	Old

Delete




Fish ID	da3abee3-da3abee3
Weight	0.8511
Health	Good


Delete











Farm-wide View



- Easy to see distribution
- Total standing biomass
- Average fish weight

ReelBiomass All Tanks
Recent Tank Biomass Measurements

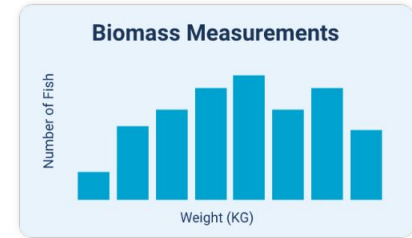
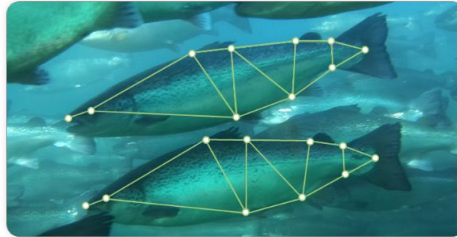
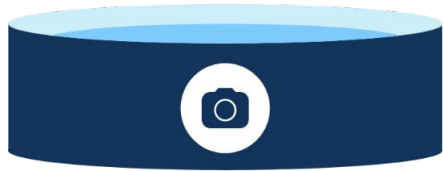
SORT BY
Tank Name 

  Search tank

Tank Name	Completed On	Unique Fish Estimates	Fish in Tank	Total Biomass	Average Fish Weight	Measurement	Camera Status
GT16	-	—	—	—	—		
GT15	-	—	—	—	—		
GT14	-	8 / 700	10,510	7,484 kg	0.712 kg		
GT13	-	—	—	—	—		
GT12	May 25, 2023 07:42	268 / 700	18,300	13,776 kg	0.753 kg		
1	Jan 03, 2023 09:28	421 / 1,000	12,149	16,331 kg	1.344 kg		

1-15 of 15  

How it's Implemented



1.

Place camera in tank,
connect to tank-side control
box.

2.

Start measurement on
ReelBiomass web user
interface

3.

AI weighs fish and reliably
estimates population biomass

Appetite, Biomass, Health, and Stress all work the same way

Collection

- Sensor data
- Visual information
- IoT
- Farmer knowledge

Analysis

- Classical algorithms
- Artificial Intelligence
- Fusion with other information
- Anomaly detection
- Now vs. past

Action

- Automated behaviours
- Advanced alerting
- Input into other systems
- Learn what works

High quantities of data, difficulties of transport, and heavy computation requirements

All enabled by ever-evolving artificial intelligence techniques



Stress free, Accurate, Automated